



How do I determine the cost of a custom orthosis when asked by a payer?

In order to accurately reflect the specialized clinicians' skills, time and materials involved in fabricating a custom orthosis, please consider and calculate all of the following in your estimate to the requestor. ASHT cannot give specific costs related to materials, components, labor or other time spent on the total patient experience. This will vary depending on the vendors, the contractual agreement with carriers, State regulations, various taxes, shipping, handling etc.

**Please note that all original invoices, for every component of the orthosis will most likely be requested.*

How to determine sheet material cost?

- What is the cost of the sheet of material used? (_____)
- How much of this material was used? (_____)
 - 1/8th, 1/4th, 1/2, 3/4 ... Piece Cost= _____

How about strapping material loop & hook?

- What is the cost of the roll of strapping material - hook? (_____)
- What is the cost of the roll of strapping material - loop? (_____)
- How much strapping material was used? (_____)
 - 3in, 6in, 8in, 10in, 12in ... Piece Cost= _____

What other components & materials were used?

What is the cost of the components/other materials used?

- Outriggers _____
- Turn buckles _____
- Proximal and distal attachment devices _____
- Rivets _____
- Tension products (springs, rubber-bands, elastic cord, neoprene...) _____
- Stockinet _____
- Padding (Foams and Moleskin-type materials) _____
- Dressing Supplies _____
- Other _____

What labor was involved?

How much time was spent on the following? _____

- Ordering materials and supplies _____
- Evaluation _____
- Orthosis pattern creation _____
- Orthosis fabrication _____

- Patient education prior to fabrication
- Patient education post fabrication
- Family/caregiver education

- Documentation _____
- EMR _____
- Mandatory Form completion and retrieval _____
 - (DME/Warranty/Care forms)
- Time spent itemizing this list _____
- Time spent calculating these expenses _____
/gathering receipts _____

Are there any other miscellaneous costs to consider?

- Freight/Shipping & Handling _____
- Sales Tax _____
- Compensatory Use Tax _____
- Storage of supplies _____
- Other _____